A3940-1.34

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 5 July 1990

MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Augustana College
Augustana College-Sioux Falls
Bowling Green University
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Graduate School of Business
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Doane College
Dordt College
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Franciscan University - Steubenville
Grace College
Grand View College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chemical Engineering
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Business, Science & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa
University of Iowa-Engineering
John Carroll University
Judson College
Kalamazoo College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State University
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
University of Toledo
Tri-State University
Viterbo College
Walsh College of Accounting & Business
Washington University-School of Business
Wayne State University
Westmar College
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1989, and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (May 2, 1990 through June 4, 1990) and cumulatively (September 1, 1989, and June 4, 1990). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

Copyright 1990 by The College Placement Council, Inc.
No part of this publication may be used, adapted, or reproduced in any manner whatsoever without written permission.
ISSN 1048-7735

MCPA REGIONAL Report No. 5 JULY 1990

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/2/90 THROUGH 6/4/90							CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	843	1667	$27583	$26627	$30000	$28000	$24000	2130	4340	$27037	$26496	$30000	$27500	$23500
BUSINESS ADMIN (INCL MGMT	273	680	24731	23688	31000	25000	18200	549	1263	23785	23318	30000	24000	17680
DISTRIBUTION MANAGEMENT	9	26	26532	24580	*	*	*	43	73	26357	25376	32000	27000	20000
ECONOM & FINANCE (BANKING	484	1114	25928	25527	31000	26200	20050	869	1882	25397	25158	30000	26000	20000
HOTEL/RESTAURANT MGMT.	45	88	20381	21306	23000	20650	18500	61	120	20228	20951	22000	20000	18000
HUMAN RSRCS (incl LABOR R	12	49	23025	22514	*	*	*	24	104	23217	23176	27000	23000	19500
MANAGEMENT INFO SYSTEMS	53	192	27834	27595	31500	27500	25000	204	475	27742	27493	31000	27570	25000
MARKETING/MARK MGMT (RESR	400	795	24371	23902	28400	25000	19200	751	1536	23885	23447	27700	24100	18000
REAL ESTATE	3	6	22333	20850	*	*	*	14	24	27321	24353	*	*	*
COMMUNICATIONS														
ADVERTISING	26	40	23058	22044	30000	24000	15000	33	65	22455	20599	30000	21000	15000
COMMUNICATIONS	49	115	21692	21435	28000	21000	16000	147	264	20901	20898	27240	20000	15000
JOURNALISM	29	51	22686	20602	26000	23000	18100	56	103	19992	19004	26000	20250	13000
TELECOMMUN/BROADCASTING	42	51	21996	21250	26000	23375	15500	51	64	21235	20610	26000	21000	15000
EDUCATION														
ELEMENTARY EDUCATION	14	75	16989	19837	*	*	*	106	374	17745	19144	22100	18500	12000
PRE-ELEMENTARY EDUCATION	2	4	18500	19125	*	*	*	20	27	16205	17130	21000	17000	9048
PHYSICAL EDUCATION	1	9	13700	20580	*	*	*	14	44	18321	19373	*	*	*
SPECIAL EDUCATION	11	27	19947	19754	*	*	*	36	86	20515	19827	25300	19499	17570
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	7	11	17072	18682	*	*	*	7	12	17072	18292	*	*	*
TEXTILES & CLOTHING	80	101	20257	20759	23000	20000	18000	101	133	20319	20814	23000	20000	18000
MERCHANDISING MANAGEMENT	3	18	19500	20617	*	*	*	22	53	18754	19792	21500	19250	15600
HUMANITIES														
FOREIGN LANGUAGES	4	23	21225	24304	*	*	*	12	38	21597	23157	*	*	*
LETTERS (incl English, Li	20	85	20270	22374	26000	20300	14009	65	157	19446	20918	24000	20000	14000
VISUAL & PERFORMING ARTS	6	18	21850	24362	*	*	*	20	68	19405	20461	22000	20000	14000
HUMANITIES - OTHER	35	49	23040	22737	27500	22500	19500	83	104	24109	23659	30000	22500	18000
SOCIAL SCIENCES														
CRIMINAL JUSTICE	5	16	22304	19616	*	*	*	15	31	21307	20111	*	*	*
HISTORY	5	39	25580	23738	*	*	*	17	60	21529	22558	*	*	*
POLITICAL SCIENCE/GOVT	9	71	23510	24529	*	*	*	36	150	23127	23673	31500	22000	17000
PSYCHOLOGY	32	96	20139	21047	27500	19250	16500	74	183	19893	20474	26500	19000	15000
SOCIOLOGY	7	18	20229	19217	*	*	*	21	44	20457	20152	27000	19500	14500
SOCIAL SCIENCES-OTHER	14	90	21179	23040	*	*	*	36	122	20197	22179	26000	19250	14000
ENGINEERING														
AEROSPACE & AERONAUTICAL	40	101	30570	30333	34320	31330	26252	129	278	30791	30465	34000	31460	26252
AGRICULTURAL	10	21	32908	30530	*	*	*	25	53	31713	30090	35000	32500	28100
ARCHITECTURAL	10	26	28920	28053	*	*	*	11	57	28655	29143	*	*	*
BIOENGINEERING & BIOMEDIC	10	17	29138	30216	*	*	*	18	47	29916	30515	*	*	*
CHEMICAL	197	638	35479	34855	37020	35500	33300	604	1873	35263	35084	37200	35400	33000
CIVIL	247	506	27679	28105	31500	27500	24348	524	1146	27393	28040	31865	27300	23795
COMPUTER	51	111	31895	31009	35100	32500	28000	190	331	31547	31212	34400	32050	27000
ELECTRICAL/ELECTRONIC	397	1077	32099	31779	34560	32400	29750	1133	2624	31972	31817	34400	32400	28800

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/90 THROUGH 6/4/90							CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	1	3	$30000	$28304	*	*	*	1	5	$30000	$28822	*	*	*
INDUSTRIAL	111	273	30021	30034	$33000	$31000	$26000	441	855	30839	30608	$33600	$31200	$27000
MECHANICAL	369	1048	32131	31944	34860	32400	29000	1171	2795	32173	32166	35000	32400	29376
METALLURGICAL	22	54	32188	32427	34200	32450	30000	80	161	32321	32412	34800	32500	29000
MINING (INCL GEOLOGICAL)	3	14	30333	28747	*	*	*	5	40	31900	29483	*	*	*
NUCLEAR	7	13	29819	29860	*	*	*	23	35	30576	30863	33630	32400	27500
PETROLEUM	2	38	36900	35266	*	*	*	18	138	35033	35448	*	*	*
TEXTILE	+	+	+	+				+	3	+	33669			
ENGINEERING TECHNOLOGY	37	124	30403	28580	33000	30160	27600	89	299	30343	28905	33900	30160	26275
INDUSTRIAL TECHNOLOGY	+	37	+	30362				17	63	25441	28543	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	11	35	22128	21000	*	*	*	28	106	22081	21896	29736	21000	16800
ANIMAL SCIENCES	5	20	20746	20877	*	*	*	12	42	17606	19188	*	*	*
PLANT SCIENCES	+	5	+	20431				7	28	21429	21469	*	*	*
NATURAL RESOURCES	2	8	21000	18281	*	*	*	5	16	19140	18572	*	*	*
OTHER AGRICULTURAL SCIENC	4	20	23250	24600	*	*	*	8	49	21250	24066	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	137	419	29937	29794	33500	30000	26000	392	1018	30101	29730	34020	30500	25500
COMPUTER PROGRAMMING	7	26	27898	28304	*	*	*	26	70	28816	28611	31000	29875	25500
INFORMATION SCIENCES & SY	73	154	29345	28628	32500	28800	26220	177	345	28659	28463	32800	28800	24900
SYSTEMS ANALYSIS	4	10	33000	32500	*	*	*	6	14	32743	31603	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	7	35	21096	27941	*	*	*	43	84	25726	26943	30000	26000	20280
HEALTH SCIENCES	3	5	21017	21410	*	*	*	11	28	16641	20513	*	*	*
NURSING	17	96	27473	28599	*	*	*	36	120	26509	28206	34000	25500	20000
PHARMACY	7	19	34083	39614	*	*	*	16	39	32934	36627	*	*	*
SCIENCES														
ACTUARIAL	4	4	29400	29400	*	*	*	44	64	31295	27722	34060	31410	28800
ARCHITECTURAL & ENVIRONME	+	20	+	25283				+	79	+	25186			
BIOLOGICAL	4	27	21375	22059	*	*	*	20	62	22669	21442	31644	21000	15000
CHEMISTRY	14	37	27926	27267	*	*	*	59	107	27939	28226	31000	28500	22000
GEOLOGY & GEOLOGICAL SCI	+	5	+	25760				8	25	19323	23185	*	*	*
MATHEMATICS	25	120	28377	27330	33000	28704	24000	64	254	26908	26686	33300	28100	19655
PHYSICS	3	25	25654	30674	*	*	*	10	42	25087	29530	*	*	*
OTHER PHYSICAL & EARTH SC	1	6	14000	20900	*	*	*	2	9	15153	21078	*	*	*
POLYMER SCIENCE	5	6	33281	32234	*	*	*	5	6	33281	32234	*	*	*
TEXTILE SCIENCE	+	+	+	+				+	24	+	26861			
TOTALS	4370	10827						11075	25433					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/90 THROUGH 6/4/90							CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	686	1213	$28017	$27337	$31000	$28000	$25000	1635	3335	$27436	$26936	$30000	$27996	$24500
ACCOUNTING (PRIVATE)	196	545	26364	25511	29500	27000	22500	554	1121	25697	25266	29500	26496	20000
COMMERCIAL BANKING (CNSMR	28	134	23375	21869	27000	24000	20000	53	225	22417	21435	27000	23500	15000
COMMERCIAL BANKING (LENDG	130	179	24587	24474	28000	25000	20000	180	265	24174	24013	28000	24000	20000
INVESTMT BANKING (CORP FN	19	53	29681	29190	*	*	*	30	80	28574	28795	38000	28250	16500
INVESTMT BANKNG (M & A)	4	8	30500	27126	*	*	*	7	16	28714	26946	*	*	*
INVESTMT BANKG (REAL EST)	1	2	27000	26500	*	*	*	6	14	27200	25299	*	*	*
INVESTMT BANKG (SALES & T	4	16	23325	26362	*	*	*	7	28	22150	23387	*	*	*
FINANCIAL/TREASURY ANALYS	108	307	27114	27084	31500	27000	22000	265	584	26908	26925	31000	27300	21900
PORTFOLIO MGMT/BROKERAGE	12	33	26917	25473	*	*	*	28	72	23900	23689	30000	25000	15000
UNDERWRITING	59	105	23657	23999	28000	23500	19800	81	157	23283	23619	27000	22800	19800
INSURANCE - CLAIMS	20	53	23626	23717	25000	22000	20806	44	116	22625	22829	25140	21600	20000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	4	7	28625	25357	*	*	*	15	25	22811	21642	*	*	*
MEDIA PLANNING	7	11	22317	20793	*	*	*	13	21	21650	20388	*	*	*
REPORTING	4	8	15625	16750	*	*	*	13	21	16208	16548	*	*	*
PRODUCTION	20	28	28214	26139	35000	29000	20500	39	53	26901	25639	34560	28000	15000
PUBLIC RELATIONS	7	37	20000	19619	*	*	*	26	76	21304	20277	27240	19900	15000
WRITING / EDITING	13	33	20015	19280	*	*	*	37	65	18510	18634	24000	18200	14000
MARKETING														
ADVERTISING	10	29	20640	22229	*	*	*	25	63	20432	20971	25000	20000	15500
BRAND/PRODUCT MANAGEMENT	23	104	24728	24444	31000	26000	18000	59	208	25420	25131	34000	26000	18000
BUYER/MERCHANDISING	221	318	22464	22962	27000	22000	19000	301	457	22424	22963	27000	22000	19000
DISTRIBUTION	31	61	26157	25188	32000	26000	21000	61	118	27604	26057	33000	27000	21000
MARKET RESEARCH	9	29	26389	26578	*	*	*	29	76	25579	25754	34000	26000	17235
PURCHASING	2	21	24500	24059	*	*	*	17	54	23309	23868	*	*	*
SALES	398	767	25226	24957	31000	26000	18000	834	1583	24845	24809	31000	25000	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	3	16	21633	21968	*	*	*	15	38	20956	21138	*	*	*
FINANC,TAXA, MONETARY POL	9	34	22020	21948	*	*	*	26	69	22952	22658	26000	23150	19500
ECONOMIC PROGRAMS	2	2	24250	24250	*	*	*	10	16	26179	26362	*	*	*
LAW ENFORCEMENT	6	9	19333	19931	*	*	*	28	33	26792	25790	35000	25000	18600
MILITARY	7	18	25371	24428	*	*	*	31	98	21812	22179	27000	21500	16056
NATIONAL SECURITY	5	6	26679	25566	*	*	*	5	9	26679	26010	*	*	*
URBAN / REGIONAL PLANNING	3	6	23833	24615	*	*	*	6	17	24083	25215	*	*	*
ENGINEERING														
BIOENGINEERING	1	40	27000	34606	*	*	*	9	61	30591	33056	*	*	*
DESIGN / CONSTRUCT	218	661	28864	29472	33600	28800	24348	625	1532	29554	29918	34000	30000	24100
ENVIRONMENTAL/SANITATION	24	93	30058	29614	35220	30300	24000	72	206	29270	29377	33600	29000	24000
MANUFACTURING/INDUSTRIAL	256	575	32075	31741	34500	32400	29000	879	1634	32110	32020	35000	32400	29000
SYSTEMS / PROGRAMMING	23	125	30872	30933	34000	31500	27530	133	372	31120	31087	34000	31500	27600
POWER SYSTEMS	63	151	31782	31525	33000	32200	30396	178	391	31997	31734	33630	32400	30396
SOFTWARE DESIGN & DEVELOP	36	157	32020	31612	34800	32250	28200	115	346	32320	31685	35700	32760	29000
HARDWARE DESIGN & DEVELOP	77	129	33132	32899	34750	33300	31408	177	294	32858	32491	34750	33000	31000

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/90 THROUGH 6/4/90							CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	51	178	$33014	$32452	$36000	$33300	$30200	236	578	$32405	$32316	$36000	$32600	$28000
TESTING	26	98	30656	29773	33600	31980	27500	91	243	30673	30307	33600	31200	27500
PROCESS ENGINEERING	148	455	35147	34825	37200	35400	33000	401	1390	35211	34985	37920	35500	32560
PROJECT ENGINEERING	165	511	31730	31743	35400	32400	26400	298	1130	31944	32200	35400	32450	27000
OTHER ENGINEERING	297	775	31053	31061	35300	32000	26252	906	2117	31406	31347	35300	32000	26312
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	1	11	20000	22485	*	*	*	9	31	24430	22633	*	*	*
INDUSTRIAL HYGIENE	+	1	+	16000				+	1	+	16000			
MEDICAL TECHNOLOGY	4	15	29575	24433	*	*	*	7	26	27430	23239	*	*	*
NURSES / PERSONAL CARE	17	93	27091	28376	*	*	*	36	120	26068	27965	34000	25000	20000
OCCUPATIONAL THERAPY	+	1	+	26000				6	19	24508	25981	*	*	*
PHARMACIST	5	16	34900	40860	*	*	*	6	26	34117	38746	*	*	*
PHYSICAL THERAPY	+	21	+	31310				21	42	27419	29364	30800	29000	27000
RESPIRATORY THERAPY	1	2	36000	32975	*	*	*	4	8	22625	25716	*	*	*
OTHER HEALTH RELATED	7	19	22196	21869	*	*	*	28	56	21113	20839	26000	20786	12000
SOCIAL SERVICES														
ADMINISTRATION	5	18	21038	18758	*	*	*	18	37	18499	18412	*	*	*
COUNSELING	8	19	17373	16660	*	*	*	31	56	17049	16881	21000	16000	11960
FUNDRAISING / DEVELOPMENT	+	10	+	14850				2	16	18350	15788	*	*	*
SOCIAL WORK	11	17	17063	16675	*	*	*	31	42	17846	17617	21000	17500	12500
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	158	415	28627	28511	32760	28800	24960	409	943	28766	28557	33000	29000	23795
INFORMATION SYSTEMS	91	217	28573	28097	33000	28500	26000	237	473	28093	28076	32060	27900	25000
SYSTEMS ANALYSIS & DESIGN	62	191	29361	29148	33000	28900	26000	226	488	30362	29625	34000	30550	26000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	9	28	28511	28007	*	*	*	64	95	30978	30069	34060	31000	28080
AGRICULTURE/NAT'L RESOURC	7	39	20540	19315	*	*	*	37	130	19565	20180	25000	19000	14000
ARCHITECTURE	3	7	25033	20166	*	*	*	3	23	25033	21479	*	*	*
CONSULTING	165	363	28522	28790	32500	28000	26000	378	758	28518	28778	32000	28500	25000
HUMAN RESRCS /INDUS RELS	27	74	26096	23662	29904	25200	20000	51	123	25492	23497	30000	25200	19000
MANAGEMENT TRAINEE	295	901	22664	22461	30000	21000	18000	619	1735	21967	22273	29800	21000	17000
MATH/STATISTICIANS	1	13	31400	26354	*	*	*	4	29	28312	24446	*	*	*
PARALEGAL	+	20	+	21123				5	30	16060	19773	*	*	*
RESEARCHERS NON-TECHNICAL	1	7	25000	20096	*	*	*	6	31	20093	20944	*	*	*
RESEARCHERS - TECHNICAL	13	19	28891	28085	*	*	*	36	53	28063	27806	33000	31000	16500
TEACHING	43	150	17920	19534	21800	18800	13400	201	635	18283	19179	22700	18660	12600
TOTALS	4370	10827						11075	25433					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 5 JULY 1990
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/90 THROUGH 6/4/90							CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	8	104	$35375	$29708	*	*	*	41	282	$28985	$29695	$33000	$29000	$24000
MBA--NON-TECH	215	314	36826	36462	$45000	$36000	$28000	332	570	35778	36242	46000	35000	27500
MBA--TECH	37	62	38151	38289	45000	35800	30500	57	125	38711	38281	50000	35984	30000
MS-BUSINESS	21	35	38538	35016	41000	37500	30000	27	55	38103	34706	42500	37500	30000
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	168	177	37228	37474	46000	37730	27000	196	215	37563	37430	48000	38000	26400
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	24	32	33223	32387	38400	33540	28600	29	57	32920	31708	38400	33280	26400
MANAGEMENT INFORMATION SY	17	27	31501	33504	*	*	*	21	46	32071	34003	38400	31200	28500
MARKETING/MKTNG MGT (RESE	67	67	35968	35968	44200	36600	28080	70	79	36512	35903	45000	36900	28080
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	1	4	28642	24561	*	*	*	3	8	26881	25555	*	*	*
JOURNALISM	1	2	26000	24500	*	*	*	1	2	26000	24500	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	24000				4	14	30250	26509	*	*	*
ELEMENTARY EDUCATION	+	+	+	+				7	24	20114	22337	*	*	*
PHYSICAL EDUCATION	+	1	+	15996				+	6	+	30765			
READING EDUCATION	+	+	+	+				1	1	22000	22000	*	*	*
SPECIAL EDUCATION	+	1	+	22020				12	27	22083	22300	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	2	+	24350			
LETTERS	+	1	+	23000				3	4	18000	19250	*	*	*
VISUAL & PERFORMING ARTS	1	5	25980	26797	*	*	*	1	7	25980	24712	*	*	*
HUMANITIES - OTHER	+	+	+	+				+	2	+	21500			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				1	1	20000	20000	*	*	*
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	2	4	20500	25251	*	*	*	26	30	23724	24800	31000	22000	19000
SOCIOLOGY	+	2	+	22000				+	3	+	20500			
SOCIAL SCIENCES - OTHER	+	4	+	26535				2	9	23405	24313	*	*	*

continued

MCPA REGIONAL Report No. 5 JULY 1990
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/90 THROUGH 6/4/90 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH	CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	9	28	$34439	$35295	*	*	*	25	58	$35088	$35343	$37200	$35100	$32500
AGRICULTURAL	+	1	+	40000				5	6	35740	36450	*	*	*
BIOENGINEERING & BIOMEDIC	2	2	37000	37000	*	*	*	2	4	37000	36500	*	*	*
CHEMICAL	13	81	38001	38738	*	*	*	29	133	37016	38055	39500	37800	34800
CIVIL	41	79	32505	32476	$36000	$31860	$29900	110	192	32115	32260	37000	31495	28000
COMPUTER	+	11	+	33923				5	31	35285	34395	*	*	*
ELECTRICAL/ELECTRONIC	32	115	37017	37991	40200	38000	30000	122	291	36831	37376	40000	37500	32000
INDUSTRIAL	7	14	37657	35507	*	*	*	41	70	36372	35928	39500	36500	32000
MECHANICAL	29	90	37954	36933	39600	38400	36000	106	248	37251	36964	40500	37450	33500
METALLURGICAL	6	8	36733	35838	*	*	*	18	29	36506	36766	*	*	*
MINING & MINERAL	3	4	34460	39345	*	*	*	4	5	33345	37476	*	*	*
NUCLEAR	4	9	43000	38877	*	*	*	7	18	39457	36635	*	*	*
PETROLEUM	+	1	+	35000				2	26	34080	38067	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	3	4	28767	28900	*	*	*	8	11	25938	26823	*	*	*
HEALTH SCIENCES	2	2	27500	27500	*	*	*	3	9	26667	20402	*	*	*
NURSING	+	+	+	+				2	2	34900	34900	*	*	*
SCIENCES														
AGRICULTURAL & NATL RESOU	4	10	25250	24800	*	*	*	4	11	25250	23855	*	*	*
ARCHITECTURAL & ENVIRONME	+	5	+	29300				+	8	+	28037			
BIOLOGICAL	2	2	33090	33090	*	*	*	4	8	26845	30353	*	*	*
CHEMISTRY	4	6	32840	32393	*	*	*	9	21	32066	31907	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	33	81	36232	36425	40500	36000	31200	68	167	36448	36656	41300	36800	31200
SCIENCES														
GEOLOGY & RELATED GEOLOGI	2	19	28500	34508	*	*	*	3	53	27000	33560	*	*	*
MATHEMATICS (INCL ACTUARI	+	14	+	29243				9	32	32654	30345	*	*	*
PHYSICS	+	2	+	33995				2	11	29960	30560	*	*	*
POLYMER	2	7	38400	37703	*	*	*	2	9	38400	37098	*	*	*
TOTALS	760	1438						1424	3022					

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 5/2/90 THROUGH 6/4/90

CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	94	120	$43152	$42445	$53000	$42350	$32000	201	316	$46318	$44262	$56000	$46000	$33000
MBA--TECH	24	34	45740	44693	55000	44500	35000	78	96	49707	48339	55400	50700	38000
OVER 2 TO 4 YEARS														
MBA--NON-TECH	90	130	41355	41806	52000	40000	31000	228	389	47881	46565	60000	49500	35000
MBA--TECH	36	43	47417	46995	60000	48500	34000	137	188	53393	51381	65000	52500	40800
OVER 4 YEARS														
MBA--NON-TECH	86	119	45339	45209	60000	44400	33000	174	275	47620	46451	60000	46750	32000
MBA--TECH	44	49	49916	49302	60000	51500	35000	104	122	53367	53407	70000	52000	41000
TOTALS	374	503						922	1386					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/90 THROUGH 6/4/90							CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$38000			
COMPUTER & INFOR SCIENCES	3	6	$55467	$54067	*	*	*	4	8	$56100	53050	*	*	*
ECONOMICS	+	+	+	+				2	3	44952	44000	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	3	6	48000	45917	*	*	*	7	20	52271	43487	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	3	4	30333	29250	*	*	*	3	6	30333	30340	*	*	*
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	+	+	+				+	1	+	24000			
PSYCHOLOGY	+	+	+	+				4	6	37000	32167	*	*	*
SOCIOLOGY	+	2	+	32502				+	2	+	32502			
SOCIAL SCIENCES	+	+	+	+				4	5	31200	30600	*	*	*
ENGINEERING														
AEROSPACE	+	1	+	36600				+	4	+	45398			
CHEMICAL	9	51	51674	50397	*	*	*	14	132	50589	50570	*	*	*
CIVIL	5	6	44500	43083	*	*	*	5	9	44500	43632	*	*	*
COMPUTER	3	3	41000	41000	*	*	*	4	4	45000	45000	*	*	*
ELECTRICAL/ELECTRONIC	3	8	43333	50275	*	*	*	7	33	48786	52887	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				2	2	51500	51500	*	*	*
MECHANICAL	5	9	49780	51065	*	*	*	10	25	50140	48708	*	*	*
METALLURGICAL	1	2	40000	41000	*	*	*	9	18	49233	47583	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	6	7	37667	38714	*	*	*	7	14	36214	37971	*	*	*
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	38	50	46177	46123	$49992	$46500	$42384	77	105	45507	45393	$49992	$46000	$42000
GEOLOGICAL SCIENCES	+	2	+	37170				+	11	+	37145			
MATHEMATICS	+	2	+	44000				1	6	44000	37833	*	*	*
PHYSICS	+	2	+	41250				5	11	40500	41361	*	*	*
POLYMER	2	3	48500	46333	*	*	*	5	7	48200	46857	*	*	*
TOTALS	81	164						170	433					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27439 1558 40000/24500			25237 30 38000/20000	27125 4	22147 8	22654 5	27750 6	22600 2
BUSINESS ADMIN (INCL MGMT	29042 40 37000/24000	20000 3		23312 33 32000/20000	25740 5	19213 8	26250 4	26763 28 33350/24000	30000 2
DISTRIBUTION MANAGEMENT	27500 1								
ECONOM & FINANCE (BANKING	27584 38 33000/25500			24142 216 45000/20000	30429 16	24300 6	24470 10	28051 96 38000/26000	21000 1
MANAGEMENT INFO SYSTEMS	29256 7			25583 6		27612 6	26817 12	28289 18	
MARKETING/MARK MGMT (RESR	25375 4	20140 5	24500 1	21745 20 28000/15000	18583 3	23902 16	25060 15	26900 15	14400 1
REAL ESTATE	28125 4								
ADVERTISING		18417 6				24600 5	24000 1		
COMMUNICATIONS		16300 5		26500 3		17915 8	19000 3	24533 6	
JOURNALISM		13000 1		25000 1		16550 6			
TELECOMMUN/BROADCASTING		22000 2		30000 1		17163 8		24000 1	
PHYSICAL EDUCATION					13600 1				15000 1
MERCHANDISING MANAGEMENT		12480 1							
FOREIGN LANGUAGES							19200 1		
LETTERS (incl English, Li		18333 3		22833 3		16000 2	19000 1	24520 5	
VISUAL & PERFORMING ARTS						17000 1			
HUMANITIES - OTHER		30000 1		24500 2		26333 3	45000 2		
CRIMINAL JUSTICE					19100 2				
HISTORY					12480 1	24000 2			
POLITICAL SCIENCE/GOVT					27000 1			29667 6	
PSYCHOLOGY		40000 1		19000 1		18600 1	28000 1	23000 1	
SOCIAL SCIENCES-OTHER				15000 1				28000 3	
AEROSPACE & AERONAUTICAL								30429 7	

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ARCHITECTURAL								28667 6	
BIOENGINEERING & BIOMEDIC								29500 2	
CHEMICAL		28200 1						33950 6	32900 4
CIVIL								28159 98 35000/26004	28288 50 34200/26000
COMPUTER	33000 1			25000 1	30250 2	32500 2	30811 14	30603 18	30000 1
ELECTRICAL/ELECTRONIC			31750 2			31961 45 36000/30000	31756 8	30690 63 36800/27500	30944 27 33480/28000
ENIVRONMENTAL ENGINEERING									30000 1
INDUSTRIAL	33500 3			29750 2		31533 3	33950 4	29806 52 40000/26000	25090 5
MECHANICAL	28000 1					30301 3	30600 2	30992 56 37000/28000	31553 17
METALLURGICAL								29000 2	
MINING (INCL GEOLOGICAL)								29250 2	
NUCLEAR								34000 1	
PETROLEUM									32033 6
ENGINEERING TECHNOLOGY							27600 1	28750 2	26850 2
AGRIBUSINESS				21500 1					
ANIMAL SCIENCES								16000 1	
COMPUTER SCIENCE	31667 3	33000 1		29080 5		30429 28 38000/25000	29073 33 37000/24000	29518 39 37000/27000	34000 1
COMPUTER PROGRAMMING				30000 1	35000 1	29750 1	27550 4	28750 6	
INFORMATION SCIENCES & SY	28788 26 36000/27000			28543 7		27444 5	24233 3	29006 18	20000 1
SYSTEMS ANALYSIS								30500 1	
HEALTH SCIENCES				21996 1				13000 1	
ACTUARIAL								33200 8	
BIOLOGICAL								27000 1	42000 1

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE 90th: 22080 / 10th: 18330 PART 1 - PAGE 3

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
GEOLOGY & GEOLOGICAL SCI								21000 2	
MATHEMATICS				28250 2	35000 1		27325 4	31657 7	
PHYSICS								21956 2	

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	24913 29 32000/20000		25000 2	24324 36 28000/20804		23166 19	22000 1		26799 3
BUSINESS ADMIN (INCL MGMT	22023 22 30000/18000	21800 3	19500 6	23935 50 36000/20806	28125 4	20659 122 42000/16000			19740 5
DISTRIBUTION MANAGEMENT						17800 1			
ECONOM & FINANCE (BANKING	25296 74 47500/18000	23000 1	19914 7	23860 88 38400/19000		22437 49 40000/18000			24000 3
HOTEL/RESTAURANT MGMT.		18167 3	20247 54 25500/18200						
HUMAN RSRCS (incl LABOR R		20000 1	19667 3			21775 4			
MANAGEMENT INFO SYSTEMS	24200 1	27500 2	28915 2	27054 45 31000/25800		24807 16		25000 1	
MARKETING/MARK MGMT (RESR	23600 8	21000 2	18917 6	22362 37 28000/19200		22659 228 40000/18000			19043 7
REAL ESTATE			20000 1	26000 2					
ADVERTISING	32500 1		30000 1	27500 1		19500 2			31000 1
COMMUNICATIONS	21833 3		18200 6	20587 16		18421 19			18575 8
JOURNALISM			12000 1	23480 5		21330 10			16782 9
TELECOMMUN/BROADCASTING			23000 1	23278 9		19208 13			
PHYSICAL EDUCATION		15000 1				18000 1		25000 1	
HUMAN ECOLOGY (HOME ECONO				18403 2					20000 1
TEXTILES & CLOTHING						20254 97 27000/18000			
MERCHANDISING MANAGEMENT						18753 19			
FOREIGN LANGUAGES			20000 1		33000 1	19000 2			
LETTERS (incl English, Li	17000 3	16000 2	20000 1	22521 5	21000 1	17600 5	15000 1		16250 2
VISUAL & PERFORMING ARTS					10000 1	16500 1	21000 1		21000 1
HUMANITIES - OTHER	23000 1	17500 1	18267 6	24245 9		20532 26 27000/18000	23000 1		
CRIMINAL JUSTICE			14000 1	24520 1		17386 1		22167 3	
HISTORY		12480 1		25000 3		19800 2			

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD / / 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
POLITICAL SCIENCE/GOVT	22000 1	24000 1		23100 3	14300 1	37500 2			
PSYCHOLOGY	17500 1		17000 1	21067 3		20113 21 26500/18000			
SOCIOLOGY						19583 6			
SOCIAL SCIENCES-OTHER	28000 1			24000 1		20500 3			17000 1
CIVIL				31400 1					
COMPUTER	33500 2			22300 2					
ELECTRICAL/ELECTRONIC	28700 1			30150 3		33600 1			
INDUSTRIAL			36000 1	34000 1		25850 2			
MECHANICAL				29700 1		24000 1			
METALLURGICAL									30800 1
NUCLEAR									15000 1
ENGINEERING TECHNOLOGY				40000 1		14000 1	27500 1		
AGRIBUSINESS		18000 1	21000 1	30000 1		20500 2			
NATURAL RESOURCES						12000 1			
COMPUTER SCIENCE	29050 2			26394 13		24357 7	29000 2		27000 2
COMPUTER PROGRAMMING				27836 1					
INFORMATION SCIENCES & SY		18650 2	26400 1	26471 12		26132 5	28800 1		30000 1
HEALTH SCIENCES			10000 1			13250 1			
PHARMACY						39000 1			
ACTUARIAL				30872 36 34224/28800					
BIOLOGICAL				26000 1		21000 2			
CHEMISTRY				27000 1		20000 1			
GEOLOGY & GEOLOGICAL SCI			18000 1	30000 1					

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE		HOSPITALITY(AM		HOSPITALITY(HO	INSURANCE		LEGAL SVCS	MERCHANDISING		PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MATHEMATICS	26721	5	19450	2		29236	18		21250	2			

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	26833 3		22935 6	25629 14	21833 3	20862 21 25000/19025	23529 14	19100 2	24429 7
BUSINESS ADMIN (INCL MGMT	37500 2	24000 3	25827 9	25900 5	18190 5	21833 9	21044 4	27980 4	20275 6
DISTRIBUTION MANAGEMENT			23640 10			20028 3			
ECONOM & FINANCE (BANKING	25000 7		28426 11	26850 10	17500 2	21353 22 27500/19493	20544 1		27750 4
HOTEL/RESTAURANT MGMT.					23462 1				
HUMAN RSRCS (incl LABOR R			22000 1	28200 1			21500 2		
MANAGEMENT INFO SYSTEMS	30000 1	26400 6	27980 5	27740 8		20195 1	26500 1		18000 1
MARKETING/MARK MGMT (RESR	25500 1	14500 1	24700 5	25750 8		15738 1	25000 1		24275 8
REAL ESTATE	28286 7								
ADVERTISING									21000 1
COMMUNICATIONS		14018 2	18000 3	17000 2	18080 5	17429 5	18050 2	16000 1	28000 1
JOURNALISM					18000 1	15000 2	18100 1		18500 1
TELECOMMUN/BROADCASTING					12000 1				24000 1
ELEMENTARY EDUCATION					17784 101 38000/12000				
PRE-ELEMENTARY EDUCATION					16910 15			12000 1	21000 1
PHYSICAL EDUCATION					20567 3	15000 1		15000 1	
SPECIAL EDUCATION					20304 33 26500/17570		18000 1		23000 1
HUMAN ECOLOGY (HOME ECONO					18000 1		15558 1		16640 1
FOREIGN LANGUAGES		19000 1			19950 2	20528 2			
LETTERS (incl English, Li		14000 1			18915 11	16553 2	16647 3	16000 1	
VISUAL & PERFORMING ARTS					19844 9			12000 1	
HUMANITIES - OTHER		17000 1	19800 2		20730 3	23300 2		25200 1	
CRIMINAL JUSTICE			15600 1			25000 1	26600 4		12000 1

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
HISTORY					19950 2	24009 4			
POLITICAL SCIENCE/GOVT	18000 1		17000 1	20000 1	18722 2	20500 5	20000 2		
PSYCHOLOGY	14000 1			22000 1	16040 5		21760 5	17400 4	15533 3
SOCIOLOGY					16560 2		26718 4		21000 1
SOCIAL SCIENCES-OTHER					19800 1	23750 4	19020 5	19500 1	13635 3
AEROSPACE & AERONAUTICAL		32956 2				25296 9			
AGRICULTURAL						30396 1	24000 1		
BIOENGINEERING & BIOMEDIC								27000 1	
CHEMICAL	37000 1	33487 3		34800 1		23288 4			
CIVIL		27767 3	24643 86 29500/23532	30579 13		25462 28 34000/22800	25947 104 36072/23532		21600 1
COMPUTER		34700 3		31218 4	26933 3	29822 2	23795 2	33000 1	
ELECTRICAL/ELECTRONIC		33020 8	32700 4	31992 94 35500/30600	27707 3	24809 35 30000/20463	23167 3		
INDUSTRIAL		36200 2	26000 3	29865 7		25244 14		31933 3	
MECHANICAL		32020 14	32020 10	31680 64 35000/28674	24341 3	26650 16	26252 1	33600 1	
METALLURGICAL				29700 2		27160 2			
NUCLEAR		32500 2		30992 6		30396 1	27500 1		
ENGINEERING TECHNOLOGY				31861 4					
INDUSTRIAL TECHNOLOGY						21286 7			
AGRIBUSINESS						20105 1			
ANIMAL SCIENCES						16318 2	22880 1		
NATURAL RESOURCES							15850 2		
OTHER AGRICULTURAL SCIENC					12000 1	15000 1	22000 1		
COMPUTER SCIENCE		32917 6	28560 2	29500 22 33500/27300	22167 3	27190 7	26694 3	22333 3	

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
COMPUTER PROGRAMMING				30200 1					
INFORMATION SCIENCES & SY			21000 1	25000 1	23000 1	30000 1			23833 6
ALLIED HEALTH								26460 37 32000/20571	24467 3
HEALTH SCIENCES						15000 2		21600 3	20000 1
NURSING							27300 1	26236 32 40000/20000	29500 2
PHARMACY								33875 4	
BIOLOGICAL		12500 2			19750 4	19400 2	19750 2	30000 2	
CHEMISTRY					17000 2	20700 1	21000 1		
GEOLOGY & GEOLOGICAL SCI					17500 1		17300 2	12480 1	
MATHEMATICS		30000 1	23000 2	26300 2	18529 5	21014 3			
PHYSICS				30360 1	25400 1	21201 1			
OTHER PHYSICAL & EARTH SC				16305 1			14000 1		

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	21333 3			26000 2	27879 9	26376 21 30000/23500	26652 25 30000/25000	21160 8	28484 39 38000/25800
BUSINESS ADMIN (INCL MGMT			16923 2		24315 11	24500 2	26810 21 35000/23000	23000 3	26716 17
DISTRIBUTION MANAGEMENT						25560 1	30250 2		19900 2
ECONOM & FINANCE (BANKING	25400 3		16000 1	25000 5	25753 11	20167 3	26979 19	26582 2	28316 26 34000/25000
HUMAN RSRCS (incl LABOR R							18500 2		
MANAGEMENT INFO SYSTEMS					25406 6	29263 10	33225 4		30626 15
MARKETING/MARK MGMT (RESR					24000 2	23200 5	25745 20 34000/21000	24425 12	26392 46 37000/24000
ADVERTISING	18000 1						18000 2		
COMMUNICATIONS	19800 1	19100 3		20000 1	16000 1		26600 5	20000 1	27330 5
JOURNALISM				15000 2			24000 1		25850 2
TELECOMMUN/BROADCASTING	18750 2								25125 2
ELEMENTARY EDUCATION	15600 1		16050 2						18000 1
PRE-ELEMENTARY EDUCATION			9048 1						
PHYSICAL EDUCATION			17000 1						27200 1
HUMAN ECOLOGY (HOME ECONO			12500 1						
FOREIGN LANGUAGES						24500 1			
LETTERS (incl English, Li			15016 5		23916 1				
VISUAL & PERFORMING ARTS		17000 1							
HUMANITIES - OTHER	42750 2		27000 1				45000 3		25000 1
HISTORY	22000 1		20500 1						
POLITICAL SCIENCE/GOVT			19587 1	12000 1			27000 1		32644 1
PSYCHOLOGY			17183 13				30000 1	25000 1	
SOCIOLOGY	12700 1		14478 4						

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 708 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
SOCIAL SCIENCES-OTHER	18800 1		14417 6						
AEROSPACE & AERONAUTICAL					31487 89 37960/28500	32000 1	29000 2		
AGRICULTURAL					30680 1	28500 2	32914 11	21600 1	
ARCHITECTURAL								27700 4	
CHEMICAL					32770 2	34133 5	33433 15	34812 21 37700/33300	34905 261 40200/33000
CIVIL		28000 1			29760 4	31200 1	30217 6	27362 37 36000/24000	30360 5
COMPUTER				23500 1	31549 17		35000 2	28800 2	31525 6
ELECTRICAL/ELECTRONIC					31764 137 37750/30000	31180 6	32290 97 36000/30600	32580 4	32856 32 36240/29400
INDUSTRIAL					29655 21 33600/28500	31667 9	32080 65 37200/30000	30178 6	31756 39 38700/30000
MECHANICAL				32000 1	31033 84 36400/29000	31264 72 38400/27600	32294 215 37000/30000	31797 19	33694 76 39000/31800
METALLURGICAL					36500 2	35400 1	33162 15	29380 1	32800 1
NUCLEAR					30132 1				
PETROLEUM									33333 3
ENGINEERING TECHNOLOGY					28290 14		31496 18	29709 8	31186 9
INDUSTRIAL TECHNOLOGY					25500 3				
AGRIBUSINESS	20000 1					20639 14	29736 1		29000 1
ANIMAL SCIENCES						18250 7			
PLANT SCIENCES						20833 6			
NATURAL RESOURCES						22000 1		30000 1	
OTHER AGRICULTURAL SCIENC						30000 1			
COMPUTER SCIENCE	20000 1			25267 1	31410 32 37232/28860	27000 1	29805 19		31902 28 42000/30000
COMPUTER PROGRAMMING		23500 1							30000 1
INFORMATION SCIENCES & SY						33067 3	29700 5		31417 20 33000/30000

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE 4 90th: 22080 / 10th: 18330 PART 4 - PAGE 3

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
SYSTEMS ANALYSIS							33600 2		
ALLIED HEALTH			15680 1						
HEALTH SCIENCES				10000 1					
NURSING					28500 1				
PHARMACY									32040 11
BIOLOGICAL	11440 1								31322 2
CHEMISTRY								20100 1	28671 42 45000/23200
MATHEMATICS					33000 1		30420 1	14560 1	
PHYSICS							31000 1		
POLYMER SCIENCE									33642 2

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	29121 17	27205 34 49000/24000	26250 34 30000/20004	29667 3	25267 9		28333 3	26657 7	27851 92 35000/26200
BUSINESS ADMIN (INCL MGMT	26335 20 35400/22000	26627 11	24670 22 30000/21000	22458 4	25398 9		26701 4	25009 8	28533 3
DISTRIBUTION MANAGEMENT		26600 3	31545 11	28200 1	25750 2			28200 1	26750 4
ECONOM & FINANCE (BANKING	27303 16	26462 29 31500/23000	27301 27 38000/24000	28250 4	22267 6		27475 4	28492 12	28188 8
HUMAN RSRCS (incl LABOR R	24000 1	25200 2			24500 1	27000 1	20000 1	28200 1	28933 3
MANAGEMENT INFO SYSTEMS	30580 7	29779 5	29850 4		28500 2			28200 3	32100 2
MARKETING/MARK MGMT (RESR	25183 42 33000/20000	25215 38 30400/21750	25751 45 33000/23400	24078 19	24601 13		26175 12	22137 19	26331 11
ADVERTISING	21250 4	20000 1	25500 1					15000 1	
COMMUNICATIONS	27262 2	26125 4	27333 6	25250 2	25000 1			27240 1	
JOURNALISM	25000 1	20000 1	25088 8						
TELECOMMUN/BROADCASTING		34236 1	25500 4						
PHYSICAL EDUCATION	22000 1								
SPECIAL EDUCATION		27500 1							
TEXTILES & CLOTHING			26000 1						
FOREIGN LANGUAGES			24504 1						
LETTERS (incl English, Li	31500 1		28000 1						
VISUAL & PERFORMING ARTS	20000 1			20000 1					
HUMANITIES - OTHER	26250 4		25100 4		19000 1		28000 1	17700 2	
POLITICAL SCIENCE/GOVT			19550 2	26500 1					
PSYCHOLOGY	21000 2	22650 2						21000 1	
SOCIOLOGY			31000 1						
SOCIAL SCIENCES-OTHER			26000 2		24000 1				
AEROSPACE & AERONAUTICAL	31600 1	32525 4	26000 1						34000 1

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
AGRICULTURAL			34183 6						30000 1
ARCHITECTURAL									32400 1
BIOENGINEERING & BIOMEDIC		32470 1							
CHEMICAL	34033 3	35063 8	34774 30 37020/33000	35850 2	33760 5	33000 1	35733 3	35484 25 37800/34500	36688 163 42900/35000
CIVIL	39000 1		33000 1		30100 9			33000 1	32957 28 37800/31200
COMPUTER	32497 37 37500/29000	32519 45 38000/30000			31400 3			31122 9	33433 3
ELECTRICAL/ELECTRONIC	32066 74 38272/28500	32695 308 40000/30500	32340 10	34200 2	32879 48 34900/31500			33908 17	34447 38 40800/32400
INDUSTRIAL	31253 9	31336 66 37800/28800	31143 17	31680 5	31976 21 35000/31500			33708 10	33713 8
MECHANICAL	31843 17	32361 140 38040/30300	33226 40 39000/31500	32243 7	32102 73 35100/30180	32750 2	33000 3	34005 32 37000/32000	35371 75 38400/33500
METALLURGICAL		32022 9			32673 32 36000/31500				28500 1
MINING (INCL GEOLOGICAL)									33667 3
NUCLEAR		33493 6							
PETROLEUM									37600 9
ENGINEERING TECHNOLOGY		31158 16			30570 6				32000 2
INDUSTRIAL TECHNOLOGY		27500 3		30000 1					34500 1
AGRIBUSINESS			24000 1				23000 1		
OTHER AGRICULTURAL SCIENC			22750 4						
COMPUTER SCIENCE	31697 51 36000/28730	32191 36 35700/30720	31600 2	29500 1	24900 3				31693 15
COMPUTER PROGRAMMING	16500 1							28000 1	31050 4
INFORMATION SCIENCES & SY	29186 17	28233 6	26400 2				30000 1	28773 4	30593 20 33000/29500
SYSTEMS ANALYSIS		32400 2							
CHEMISTRY					31950 2		31000 1	30000 2	30320 3
MATHEMATICS	28562 5				28360 1		25000 1		

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
PHYSICS	27300 2								
POLYMER SCIENCE		33900 1			33120 1				

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
ACCOUNTING	25750	2	27200	2	28917	6	25480	5	28000	1	26519	14	25029 32500/20500	21
BUSINESS ADMIN (INCL MGMT					27350	2	30000	1	26000	1	26507	3	20048 30000/14400	23
DISTRIBUTION MANAGEMENT									24000	1				
ECONOM & FINANCE (BANKING	27008	5	28800	1	26667	6	29400	1	22959	4	26886	7	23556	9
HOTEL/RESTAURANT MGMT.													20867	3
MANAGEMENT INFO SYSTEMS					27145	5					25942	2		
MARKETING/MARK MGMT (RESR	21260	10			26303	10	26860	5	24805	11	24167	6	24309 35000/18000	32
ADVERTISING	21000	1											27333	3
COMMUNICATIONS	20433	3							16500	1	26500	1	23155	11
JOURNALISM	24000	1											14250	2
TELECOMMUN/BROADCASTING	23000	2											19833	3
ELEMENTARY EDUCATION													19040	1
PRE-ELEMENTARY EDUCATION													14200	2
PHYSICAL EDUCATION									12000	1				
TEXTILES & CLOTHING	18000	1							21800	2				
MERCHANDISING MANAGEMENT									21900	2				
LETTERS (incl English, Li	24000	1					24000	1					22400	3
VISUAL & PERFORMING ARTS	20000	1											35000	1
HUMANITIES - OTHER							27400	1	27500	1			22100	1
POLITICAL SCIENCE/GOVT													15600	2
PSYCHOLOGY									27500	2	22500	1	18000	1
SOCIOLOGY	14500	1	35000	1										
SOCIAL SCIENCES-OTHER											16000	1	30000	1

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE 90th: 22080 / 10th: 18330 PART 6 - PAGE 2

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
AEROSPACE & AERONAUTICAL							29281 12
AGRICULTURAL		32000 1					
BIOENGINEERING & BIOMEDIC			33500 2			31803 3	28624 9
CHEMICAL	32000 1	35347 17	33150 2	36000 1	34750 3	35838 8	36404 8
CIVIL						27954 5	28127 41 34400/25000
COMPUTER		30600 2	33000 2			33000 1	29750 2
ELECTRICAL/ELECTRONIC		32673 6	31916 10	32200 2	30000 1	31485 11	30811 33 39420/27300
INDUSTRIAL			31175 4	31300 2		30194 31 33300/27000	28948 26 33600/26000
MECHANICAL	27000 1	32795 22 34300/32500	32515 10	30763 3	28856 3	32511 34 35400/30540	30433 52 35100/28000
METALLURGICAL		35200 1		31183 6		33700 2	31600 2
NUCLEAR		31200 1		30600 1		32500 1	20000 1
ENGINEERING TECHNOLOGY		35000 1	27500 1			31500 1	31500 1
INDUSTRIAL TECHNOLOGY			30000 1			30000 1	
AGRIBUSINESS						22000 1	30000 1
ANIMAL SCIENCES							12000 1
PLANT SCIENCES							25000 1
COMPUTER SCIENCE	24500 2	30400 3	34116 1			30000 2	29053 12
COMPUTER PROGRAMMING						30507 3	
INFORMATION SCIENCES & SY	29000 1			29850 2		32800 3	21000 1
SYSTEMS ANALYSIS		33960 1					
ALLIED HEALTH							19050 2
CHEMISTRY						27350 1	28200 1
PHYSICS			18000 1				26400 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
POLYMER SCIENCE				32100 1			

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27486 1650 40000/24500	19542 28 40000/13500	24500 1	24024 317 45000/20000	26397 33 50000/18000	21529 80 46000/14500	25416 55 52000/19000	27569 185 38000/25000	22229 7
BACHELOR - TECHNICAL	29559 34 36000/27000	30600 2	31750 2	27985 20 38000/23000	32625 4	31123 87 38000/27000	29611 73 37000/25000	29652 401 45600/26004	29700 116 42000/26252

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	24354 145 47500/17500	20049 18	20049 100 30000/16200	23976 316 38400/19200	23850 8	21418 669 50000/17000	20250 4	23300 5	19647 41 31000/14000
BACHELOR - TECHNICAL	28740 10	18840 5	22280 5	29133 93 40000/26500		23489 27 39000/18000	28575 4		25960 5

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	26783 23 45000/20000	21529 15	24643 54 42000/17000	25778 50 38500/20000	18433 208 38000/12600	20845 85 28000/16056	22029 51 36000/18000	19731 17	21671 41 33200/16500
BACHELOR - TECHNICAL	37000 1	31655 46 38400/28000	25671 108 33900/23000	31288 223 36519/28200	21740 27 35000/16000	24767 140 36000/20100	25289 126 36072/22500	26679 88 40000/20000	24385 13

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	23131 16	18575 4	16165 39 30000/11200	21727 11	25408 41 41000/22000	26095 43 32850/22500	27096 106 50000/21000	23316 27 29500/18000	27569 158 38000/24000
BACHELOR - TECHNICAL	17147 3	25750 2	15680 1	22692 4	31241 409 40000/28500	28994 130 38400/20000	32149 475 50000/29000	30007 106 37700/24600	33363 539 45000/29808

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26381 119 37000/20000	26319 132 49000/22680	26384 174 38000/23000	24986 35 33000/22300	24675 45 36000/22000	27000 1	26552 25 40000/23000	24800 56 33000/18000	27813 123 35000/25200
BACHELOR - TECHNICAL	31638 218 39000/28000	32369 651 40000/30000	32633 114 39000/29000	32428 18	32137 204 37000/30000	32833 3	31520 10	33713 101 37800/30600	35106 376 42900/31500

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL	22426 28 28600/18000	29550 4	27136 29 32200/21000	26607 14	23744 27 35000/21000	25739 35 29500/23500	22814 119 35000/15500
BACHELOR - TECHNICAL	27400 5	33422 55 36000/30600	31704 34 36000/29000	31377 18	31545 7	31512 108 38000/28000	29512 207 50000/25000

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27437 1574 40000/24500	25818 452 41000/20500	23750 2	26350 10	31500 2	32000 1			27275 44 49000/23000
BUSINESS ADMIN (INCL MGMT	27872 23 36500/21500	21875 18	23545 11	21414 14	27070 6		25000 1	18000 2	25800 24 30000/22000
ECONOM & FINANCE (BANKING	27542 29 31000/25500	25929 72 42000/22000	22415 34 28000/19000	24390 140 45000/20000	29435 17	27250 4	27000 1	26000 3	27169 168 42000/22000
MANAGEMENT INFO SYSTEMS	26998 2	26250 2							28600 3
MARKETING/MARK MGMT (RESR	24500 2	27500 4	21500 2	21990 10	12800 1			13750 1	23200 5
REAL ESTATE				28500 2			30000 2		28667 3
COMMUNICATIONS				27000 1					20300 5
JOURNALISM									25000 1
ELEMENTARY EDUCATION									25000 1
PHYSICAL EDUCATION					13600 1				
LETTERS (incl English, Li	24529 4	22000 1	21500 1	26000 1					17000 1
HUMANITIES - OTHER		24000 1							
CRIMINAL JUSTICE							19200 1		
HISTORY			12480 1						22000 1
POLITICAL SCIENCE/GOVT		22000 1							29250 2
SOCIAL SCIENCES-OTHER			15000 1						
CIVIL								27300 1	
ELECTRICAL/ELECTRONIC						31500 1	32000 1		32700 1
INDUSTRIAL	30600 1	30600 1	27500 1		32000 1				
MECHANICAL									30500 1
AGRIBUSINESS				21500 1					
COMPUTER SCIENCE						28500 1			
COMPUTER PROGRAMMING									32500 2

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
INFORMATION SCIENCES & SY		30000 1			38000 1				28500 1
HEALTH SCIENCES				21996 1					
MATHEMATICS		14560 1			35000 1				26750 2

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING		28000 1	20804 1						
BUSINESS ADMIN (INCL MGMT	24063 8	22904 16	22672 14				24207 3	15000 1	18200 1
ECONOM & FINANCE (BANKING	23950 16	23360 37 38400/18000	24080 13				29700 2		
MARKETING/MARK MGMT (RESR	21500 2	22267 9	19403 2		23000 2			23000 1	15900 3
REAL ESTATE			22000 1						
ADVERTISING					17333 3			21000 2	15000 1
COMMUNICATIONS		27000 1	20150 4	17000 2	18500 2	16930 4	22306 4	20218 8	17100 5
JOURNALISM						14532 5	14400 1	15000 2	18837 13
TELECOMMUN/BROADCASTING		24375 8			20309 4	12750 2	21100 5	18750 2	
HUMAN ECOLOGY (HOME ECONO			20806 1						20000 1
MERCHANDISING MANAGEMENT				12480 1					
LETTERS (incl English, Li		22800 1	21269 3			13000 1		15667 3	18763 8
VISUAL & PERFORMING ARTS				20583 6					
HUMANITIES - OTHER		23680 5	22903 2	30000 1			10000 1	40000 2	25500 1
CRIMINAL JUSTICE		24520 1							
HISTORY		21000 1	24000 1				26000 1		21000 1
POLITICAL SCIENCE/GOVT	33000 1		22000 1				19500 1	24000 1	
PSYCHOLOGY	17500 1	18000 1						13360 1	
SOCIOLOGY				14500 1					
SOCIAL SCIENCES-OTHER								19800 1	17000 1
AGRICULTURAL							35000 1		
CHEMICAL				34680 1			36000 1		
COMPUTER							33300 1		

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ELECTRICAL/ELECTRONIC				32700 1	32610 2		31376 6	31500 1	
INDUSTRIAL							33092 5		
MECHANICAL				27300 1			32326 4		
NUCLEAR							15000 1		
AGRIBUSINESS								29000 1	
ANIMAL SCIENCES									16000 1
COMPUTER SCIENCE						31824 1	26275 1		24000 1
MATHEMATICS			26400 1	33000 1					
PHYSICS							23912 1		

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING							24333 3	16000 1	22053 12
BUSINESS ADMIN (INCL MGMT	15750 2	22824 10	23957 42 35500/19200	28350 12	22625 4	21569 5	22835 78 38500/17400	22767 3	23399 4
DISTRIBUTION MANAGEMENT				27366 25 34500/20484		26400 2	20000 1		
ECONOM & FINANCE (BANKING	24200 1	27475 4	23694 18	26400 1	26000 1		24640 67 36400/18500	22000 1	23289 7
HUMAN RSRCS (incl LABOR R									24000 1
MANAGEMENT INFO SYSTEMS		31992 1					22999 3		
MARKETING/MARK MGMT (RESR	21870 10	25030 25 40000/18000	23263 118 40000/19000	25890 17	25321 14	26200 3	24404 411 37000/20000	25000 1	
REAL ESTATE							25000 1		
ADVERTISING	21750 2						23275 20 32500/16500		
COMMUNICATIONS	12150 2	22750 2	21400 2	25153 2	22745 3		23335 38 31644/18000	15800 3	
JOURNALISM	17333 3	10000 1	22060 5			18500 1	24512 17	18100 1	
TELECOMMUN/BROADCASTING	23000 2		21794 8		15500 1	15000 1	22417 12		
PHYSICAL EDUCATION		12000 1					24600 2		
HUMAN ECOLOGY (HOME ECONO							16000 1		
TEXTILES & CLOTHING		18500 1	20507 77 27000/18000				22000 2		
MERCHANDISING MANAGEMENT		21250 2					21500 2		
FOREIGN LANGUAGES			24500 1				24504 1		
LETTERS (incl English, Li	16000 1	24000 1	19000 1				20214 7	16720 2	
VISUAL & PERFORMING ARTS							20000 1		
HUMANITIES - OTHER			21138 13	46000 1			25367 21 50000/19600		
CRIMINAL JUSTICE			14000 1				19000 1		
HISTORY		15600 1					26000 2		
POLITICAL SCIENCE/GOVT			50000 1			14100 1	22778 7	27000 1	24000 1

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
PSYCHOLOGY	24000 1		19643 7				24200 12		
SOCIOLOGY			18833 3				21000 2		
SOCIAL SCIENCES-OTHER							24833 6		
AGRICULTURAL		32500 1							
CHEMICAL		35233 3		34500 1			41750 2		
CIVIL							29000 2		
ELECTRICAL/ELECTRONIC		32000 1		31560 1	33000 2		32008 28 36000/30000	24700 1	
INDUSTRIAL		38400 1		30600 1			30964 20 32520/29700		
MECHANICAL		31067 3			30056 1		30907 31 38400/29000	32400 1	27500 1
METALLURGICAL	30600 1								
ENGINEERING TECHNOLOGY							21133 3		
AGRIBUSINESS			20500 2		30000 1		23956 6		
ANIMAL SCIENCES							18750 1		
PLANT SCIENCES							20500 2		
COMPUTER SCIENCE		34000 1							
INFORMATION SCIENCES & SY			28500 1						
HEALTH SCIENCES							13250 1		
BIOLOGICAL			19500 1				29548 3		
CHEMISTRY						27354 4	27699 15		
GEOLOGY & GEOLOGICAL SCI							30000 1		
MATHEMATICS					30500 2		22000 1		

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers.

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING		22000 1	21500 1						
BUSINESS ADMIN (INCL MGMT		31667 3	21359 2				24000 1		23000 1
DISTRIBUTION MANAGEMENT			19800 2						
ECONOM & FINANCE (BANKING	23599 6	12000 1	20898 3		31500 1		32340 1		
MANAGEMENT INFO SYSTEMS			20195 1						
MARKETING/MARK MGMT (RESR									27900 3
COMMUNICATIONS			15600 1	23000 1					37200 1
PHYSICAL EDUCATION		25000 1	15000 1						
SPECIAL EDUCATION							27500 1		
TEXTILES & CLOTHING									21600 1
FOREIGN LANGUAGES			16056 1	25000 1					
LETTERS (incl English, Li			16800 1						
HUMANITIES - OTHER		24000 1	18600 1						
CRIMINAL JUSTICE		23817 6							
HISTORY			25012 3						
POLITICAL SCIENCE/GOVT	20000 1	22000 1	21000 1						
PSYCHOLOGY		20200 3							
SOCIAL SCIENCES-OTHER			23750 4						
AEROSPACE & AERONAUTICAL			24000 1				30396 28 37960/26600		31169 14
AGRICULTURAL							31000 2	24000 1	28835 4
ARCHITECTURAL							29113 8		
BIOENGINEERING & BIOMEDIC						30000 3			
CHEMICAL		36000 2				33155 4	34639 21 40200/33000	34184 4	34556 39 37000/33000

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
CIVIL			15000 1		26700 2	26350 2	26994 267 36000/23532	28082 39 36519/23795	28970 7
COMPUTER							30112 3	29600 3	30000 2
ELECTRICAL/ELECTRONIC	33300 2	32090 6	32400 1				31689 89 36000/28536	30389 9	32643 184 38400/30600
ENIVRONMENTAL ENGINEERING								30000 1	
INDUSTRIAL		31800 1		26252 2			28464 14	29288 2	31182 197 37200/28200
MECHANICAL	33600 1	32344 1	25387 3	32890 1			31624 168 38400/28674	32340 10	32675 329 39000/30004
METALLURGICAL					26000 1		32067 6		32718 40 40000/30300
MINING (INCL GEOLOGICAL)									36000 1
NUCLEAR							31448 2		
ENGINEERING TECHNOLOGY							30365 11		31344 32 50000/28000
INDUSTRIAL TECHNOLOGY							32250 2		24269 13
OTHER AGRICULTURAL SCIENC									27000 2
COMPUTER SCIENCE							30500 1	28300 1	31100 3
INFORMATION SCIENCES & SY			30000 1						
SYSTEMS ANALYSIS									33600 2
NURSING									28500 1
BIOLOGICAL			19400 2						
CHEMISTRY								24450 2	30500 2
GEOLOGY & GEOLOGICAL SCI		18000 1			19600 1				
MATHEMATICS									30420 1
OTHER PHYSICAL & EARTH SC					14000 1				

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ACCOUNTING									25200 1
BUSINESS ADMIN (INCL MGMT	28200 3						20000 1	35400 1	
ECONOM & FINANCE (BANKING	31500 1		27000 1				23000 1	33000 1	21500 2
MANAGEMENT INFO SYSTEMS	30000 1								
MARKETING/MARK MGMT (RESR			26000 1						
TEXTILES & CLOTHING									22000 1
VISUAL & PERFORMING ARTS									19500 2
HUMANITIES - OTHER						28000 1			
AEROSPACE & AERONAUTICAL	32556 2		28730 2	31350 2	31875 10	31387 11		32015 4	31090 42 37200/27000
AGRICULTURAL					34968 5			32820 2	32754 7
ARCHITECTURAL								28150 2	26000 1
BIOENGINEERING & BIOMEDIC	34500 2			32470 1					28820 11
CHEMICAL	36000 1	34200 2	35838 8	30800 2	35063 53 39600/33300	34328 5	35632 352 45600/33300	35216 30 37000/33900	34621 59 39600/31500
CIVIL		29000 1			27803 6	24110 6	24800 1	27988 36 33048/24752	28136 106 37800/24350
COMPUTER	30615 17	33280 1	32603 39 37000/30000	33381 22 37500/31800	31932 8	31253 3			31409 24 38000/28900
ELECTRICAL/ELECTRONIC	31038 49 36000/28500	31989 120 36000/30500	31785 28 36400/28500	32965 116 38272/31000	31277 60 36500/27720	31633 32 35000/29640	33542 13	31979 55 40000/27500	31741 253 40800/27700
INDUSTRIAL	31667 14	30067 3	34600 3	30733 3	32208 10		29250 4	30462 11	30445 87 40000/26400
MECHANICAL	31444 12	32287 39 38400/30680	31633 3	32420 23 35760/31460	32645 52 37000/30000	31256 20 34340/29460	33249 18	32358 141 37200/30000	32333 237 37200/29500
METALLURGICAL		27000 1		33000 2	32680 6		30475 4	34067 3	32563 13
MINING (INCL GEOLOGICAL)					32500 1			32500 1	29250 2
NUCLEAR		33013 4		35000 1	30775 4	24000 1	32400 1		32349 8
PETROLEUM						28300 2	33333 3	36900 2	36382 11
ENGINEERING TECHNOLOGY	32500 1	31444 5		31500 1		30288 8		29513 6	30824 9

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
INDUSTRIAL TECHNOLOGY	22500 1	30000 1							
COMPUTER SCIENCE	31369 25 37000/27025		32435 24 35700/29900	33467 3	30000 1			32500 2	30317 25 36000/27000
COMPUTER PROGRAMMING			30204 5		31000 1				
INFORMATION SCIENCES & SY			30000 1	30000 1					30000 1
SYSTEMS ANALYSIS	33960 1	30500 1							
BIOLOGICAL							42000 1		
CHEMISTRY					30243 16	23850 2	30600 2	29900 1	
GEOLOGY & GEOLOGICAL SCI					15000 1				
MATHEMATICS	28800 2								
PHYSICS	30000 1				30360 1				21201 1
POLYMER SCIENCE					35280 1				32668 3

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	23843 4					30200 1			18000 1
ECONOM & FINANCE (BANKING	20000 1								
PHYSICAL EDUCATION							15000 2		
SPECIAL EDUCATION									23000 1
LETTERS (incl English, Li									16000 1
VISUAL & PERFORMING ARTS	12000 1								
HUMANITIES - OTHER			25200 1						
PSYCHOLOGY				15600 1					14300 2
CHEMICAL					20150 1				
ELECTRICAL/ELECTRONIC			33000 1						
INDUSTRIAL									36000 1
MECHANICAL			33000 1						
NUCLEAR									20000 1
COMPUTER SCIENCE	27500 1							22625 4	27500 2
ALLIED HEALTH			24336 3		25380 5		29489 18		22397 14
HEALTH SCIENCES			27800 1	22000 1			15000 1		15000 4
NURSING	25000 1			26495 34 40000/20000					
PHARMACY						34900 5			
BIOLOGICAL	40000 1								
CHEMISTRY									21000 1

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					27998 5	16000 1			
BUSINESS ADMIN (INCL MGMT	16305 1				27148 13	28871 7	25900 5	32000 1	
DISTRIBUTION MANAGEMENT					26000 1				
ECONOM & FINANCE (BANKING	22600 1				26253 19	26362 18	26825 8	30600 1	
MANAGEMENT INFO SYSTEMS					27667 32 33600/25200	27386 111 33300/25500	28598 29 32850/26400		
MARKETING/MARK MGMT (RESR	15738 1				26000 1	27333 9			
COMMUNICATIONS	15738 1								
JOURNALISM									13000 1
ELEMENTARY EDUCATION		19040 1							
PRE-ELEMENTARY EDUCATION				15024 2					
PHYSICAL EDUCATION									15000 1
HUMAN ECOLOGY (HOME ECONO				14899 3					
TEXTILES & CLOTHING					20000 1				
LETTERS (incl English, Li	15845 5	15980 2	18200 1						
HUMANITIES - OTHER	24445 2				37750 4		38000 1		
CRIMINAL JUSTICE		30000 1		12000 1					
HISTORY				20500 1					
POLITICAL SCIENCE/GOVT	18000 1	19587 1	18500 1		28000 1	26000 1			
PSYCHOLOGY	30000 1	16599 14		18463 8		24200 1			
SOCIOLOGY	12700 1	16680 4		21741 7					
SOCIAL SCIENCES-OTHER	20900 2	13976 4		16233 9					
AEROSPACE & AERONAUTICAL							28846 7		
AGRICULTURAL									29736 1

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 7 - PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
CHEMICAL							35350 8		
CIVIL							28033 6		
COMPUTER					30808 46 36000/26000	33925 5	28517 6		
ELECTRICAL/ELECTRONIC					31173 3	29753 6	31786 13		
INDUSTRIAL						32571 7	32029 7		30000 1
MECHANICAL					32420 2	30000 1	31380 26 35000/27600		
ENGINEERING TECHNOLOGY					30500 2	30925 5	29200 3		
AGRIBUSINESS									20327 9
ANIMAL SCIENCES									17652 10
PLANT SCIENCES									21750 4
NATURAL RESOURCES									17900 3
OTHER AGRICULTURAL SCIENC									18800 5
COMPUTER SCIENCE		36000 1			29115 141 38000/24000	29401 39 33600/27000	31355 85 50000/28000		
COMPUTER PROGRAMMING					27240 10	28817 3			
INFORMATION SCIENCES & SY					28702 115 36036/24000	26966 18	29069 13		
SYSTEMS ANALYSIS							32400 2		
ALLIED HEALTH	15680 1					31860 1			
HEALTH SCIENCES		13000 1							
ACTUARIAL								31209 43 38000/28800	
BIOLOGICAL		11440 1			20000 1				23000 1
GEOLOGY & GEOLOGICAL SCI		12480 1							
MATHEMATICS					25144 10	29552 4	25380 7	30421 19	19000 1
PHYSICS					25500 2				

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 7 - PAGE 3

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
OTHER PHYSICAL & EARTH SC	16305 1								

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		28575 12		26317 6					
BUSINESS ADMIN (INCL MGMT		28314 38 37000/25000	25789 19	21634 139 42000/16000	28500 1				17890 5
DISTRIBUTION MANAGEMENT		27500 1		25755 11					
ECONOM & FINANCE (BANKING		28004 73 38000/26000	24000 1	22816 90 40000/17500			25000 1		17500 2
HOTEL/RESTAURANT MGMT.			21000 1	20215 60 25500/18000					
HUMAN RSRCS (incl LABOR R			24800 13	21080 10					
MANAGEMENT INFO SYSTEMS		28640 15	45000 1	28925 3					
MARKETING/MARK MGMT (RESR		25850 10	28350 2	21527 81 40000/18000					
REAL ESTATE		28125 4		20000 1					
ADVERTISING		32500 1		22625 4					
COMMUNICATIONS		23640 5	16500 1	19791 47 32000/15000					19700 2
JOURNALISM				18800 5					
TELECOMMUN/BROADCASTING		24000 1	16600 1	19450 4					
ELEMENTARY EDUCATION			18000 1	18000 1					17656 102 38000/12000
PRE-ELEMENTARY EDUCATION									16336 18
PHYSICAL EDUCATION				18000 1					19675 4
SPECIAL EDUCATION									20236 34 26500/17570
HUMAN ECOLOGY (HOME ECONO									18000 1
TEXTILES & CLOTHING				19281 18					
MERCHANDISING MANAGEMENT				18506 17					
FOREIGN LANGUAGES				19300 4			26000 2		19950 2
LETTERS (incl English, Li		27250 2		19563 8		21000 1			19320 8
VISUAL & PERFORMING ARTS			21000 1	18500 2		10000 1			20933 6

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
HUMANITIES - OTHER			29000 2	19201 19			17000 1		20150 2
CRIMINAL JUSTICE				19329 3					
HISTORY				18240 2					19950 2
POLITICAL SCIENCE/GOVT		29167 3		18400 3		16150 2	12000 1		18944 1
PSYCHOLOGY		23000 1	25200 5	20002 12			14560 1		14320 2
SOCIOLOGY				28333 3					
SOCIAL SCIENCES-OTHER		28000 3	28000 1	19500 3		17000 1			
AEROSPACE & AERONAUTICAL		30750 4						26252 2	
AGRICULTURAL				24500 1					
BIOENGINEERING & BIOMEDIC		30000 1							
CHEMICAL		27000 2		36000 1				35418 2	
CIVIL	25033 3	27424 37 33000/26000		28800 1					
COMPUTER		30100 10							
ELECTRICAL/ELECTRONIC		30583 35 35000/27500		32658 12					
INDUSTRIAL		29171 34 36500/26000		31590 8				26234 1	
MECHANICAL		29463 24 36500/26500		31878 13				32153 3	
METALLURGICAL		29000 2		33420 1					
ENGINEERING TECHNOLOGY		22500 1		28200 2					
AGRIBUSINESS				21263 8					
PLANT SCIENCES		22000 1							
NATURAL RESOURCES				21000 2					
OTHER AGRICULTURAL SCIENC				22000 1					
COMPUTER SCIENCE		30210 24 37000/28000	29904 1	26431 4					

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART B - PAGE 3

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
COMPUTER PROGRAMMING		28875 4		27836 1					
INFORMATION SCIENCES & SY		28852 23 36000/28000							
ALLIED HEALTH		14400 1							
HEALTH SCIENCES									10000 1
PHARMACY								32040 11	
ACTUARIAL		35000 1							
BIOLOGICAL		27000 1		22500 1				14375 4	21000 3
CHEMISTRY			27000 1	21500 2				27991 10	20000 1
GEOLOGY & GEOLOGICAL SCI		21000 2							17500 1
MATHEMATICS		28000 1		19518 3	28249 3				18247 4
PHYSICS		20000 1						24800 3	
POLYMER SCIENCE				33120 1					

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27434 1634 40000/24500	25700 551 42000/20000	22319 52 28000/15000	24201 178 45000/20000	27860 27 50000/16500	28200 5	26240 5	21292 6	26824 258 49000/21900
BACHELOR - TECHNICAL	30600 1	25053 3	27500 1	21748 2	35000 3	30000 2	32000 1	27300 1	30029 7

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	23900 28 39000/15000	23283 81 38400/19800	22537 43 47500/20000	19498 11	19658 11	14907 12	22036 18	20558 24 60000/15000	18425 35 26000/14000
BACHELOR - TECHNICAL			26400 1	31920 4	32610 2	31824 1	31072 21 36000/26275	30250 2	20000 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	20008 24 27500/15500	23755 49 40000/17000	22426 297 50000/19000	27365 58 46000/20484	24119 23 35000/17235	22065 13	24052 718 50000/18000	19788 13	22770 25 28000/19500
BACHELOR - TECHNICAL	30600 1	33580 10	22250 4	32220 3	31176 6	27354 4	29753 116 50000/23200	28550 2	27500 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	23085 7	23735 17	20900 22 27600/16056	24000 2	31500 1		27947 3		27583 6
BACHELOR - TECHNICAL	33400 3	31517 11	24040 9	28465 3	22600 5	30591 9	29561 622 40200/24100	29270 72 36519/24000	32141 873 50000/29000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	29220 5		26500 2			28000 1	21500 2	34200 2	21533 6
BACHELOR - TECHNICAL	31194 128 37000/27530	31997 178 38400/30396	32423 113 37800/29500	32858 177 38272/31000	32405 236 45000/28000	30703 90 36600/27500	35279 399 45600/33000	31929 296 40000/27000	31472 900 40800/26500

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL	21228 6		25200 1	15600 1		30200 1	15000 2		17120 5
BACHELOR - TECHNICAL	30833 3		27802 6	26367 35 40000/20000	24508 6	34900 5	28726 19	22625 4	21980 23 36000/20000

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	18812 16	16874 27 30000/11960	18350 2	17846 31 36000/12500	27637 77 52000/23000	27221 148 33300/24200	28173 43 38000/25800	31300 2	14000 2
BACHELOR - TECHNICAL	15993 2	18230 4			29028 332 38000/24000	29543 89 36800/26000	30877 183 50000/26400	30968 62 38000/28080	19883 35 30000/14536

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		27899 169 38000/25000	25371 49 45000/18000	21248 557 42000/16500	28500 1	16060 5	20093 6		18280 191 38000/12600
BACHELOR - TECHNICAL	25033 3	29019 209 37000/26000	28452 2	28436 62 36000/20000	28249 3			28063 36 37000/16500	18349 10

AVERAGE SALARY OFFERS JULY 1990 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	34375 42 45000/30500	30400 5		38694 29 63000/30000	53644 8	40000 1	33500 2	38389 27 80000/30000	
MBA--TECH	32400 5	19000 1		45400 2	56667 3	38500 2	30500 2	41955 11	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	32713 15	20000 1	25000 1	33330 18		30556 9			20600 2
MBA--TECH				34731 6					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	40250 4	38300 2	40600 5	37358 6	35000 1	26120 5	29083 6	30000 3	27500 1
MBA--TECH				42000 1					

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH	22500 1				29500 2	41510 4	39112 26 62000/30000	28000 1	39566 21 50616/34500
MBA--TECH					35160 2		39520 5		37074 4

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	38454 13	35528 9	40188 23 62000/30000	45750 8	32800 5		40200 1	36267 3	37650 10
MBA--TECH	44411 2		38150 4	38500 2	35700 1			35800 1	36000 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH	33000 1	33600 1	38000 1			47000 2	32010 7
MBA--TECH						36350 2	